



CURRICULUM VITAE

CONTACT INFORMATION

Im Nattkamp 7
59302 Oelde, Germany
Telephone private: +49 2520 944 55
Email: ralph@desel.de

PERSONAL INFORMATION

Date of Birth: 31 May 1965
Place of Birth: 33098 Paderborn, Germany
Nationality: German
Gender: Male
Marital Status: Married / 2 children (1994 and 1997)

PERSONAL ATTRIBUTES AND CAPABILITIES:

Technical competent:	Reliability right from the start
Dependable:	Hard-working in fulfilling tasks and achieving tasks
Creative Developer:	Good starter and good at finding opportunities
Social skills:	Team-leading and team-playing, loyal and determined

Employment History:

Sales Manager:	October 2000 to present GEA Westfalia Separator, Oelde
Project Manager:	April 1995 until September 2000 C. Steffenewers, Herzebrock-Clarholz
System Engineer:	February 1994 until March 1995 ISD Software und Systeme, Dortmund
Project Manager:	June 1992 until January 1994 GEA Leifeld+Lemke, Herford-Hiddenhausen
Design Engineer:	April 1991 until May 1992 GEA Leifeld+Lemke, Herford-Hiddenhausen
Draughtsman:	July 1990 until August 1990 Dürkopp Adler AG Fördertechnik, Bielefeld
	August 1988 until September 1988 IRM Glasbearbeitungsmaschinen, Bielefeld-Sennestadt
	August 1982 until August 1986 Josef Peitz Fahrzeugteile, Paderborn-Sennelager

EDUCATION:

University: March 2008 to August 2010
Advanced study course
Master of Business Administration(MBA)
Focus: Sales management and Marketing
Fachhochschule Bielefeld
University of Applied Sciences, Bielefeld
September 1987 until April 1991
Engineering – course specialisation Design
Fachhochschule Bielefeld
University of Applied Sciences, Bielefeld

Technical college: August 1986 until July 1987
Gewerbliche Schulen des Kreises Paderborn, Paderborn

Vocational school: August 1982 until January 1986
Gewerbliche Schulen des Kreises Paderborn, Paderborn

Junior high school: September 1975 until June 1982
Franz-Stock-Realschule, Hövelhof

PROFESSIONAL QUALIFICATIONS AND SKILLS:

ERP: Knowledge in appliance of commercial and sales orientated modules of SAP R/3.

IT-Knowledge: Expertise knowledge in appliance of common Microsoft software products

Language skills: Good command of English

Further Education: scientific work, HDW NRW, 2010
Explosion prevention, DEKRA 2008
Business englisch B2 with examination, 2008
Engineering of pharmaceutical plants, Concept 2008
Business englisch B2/ C1
Repartee training, VHS 2007
Rhetoric training, VHS 2007
Sales Training, Salegro 2007
Time- and Self-Management, DGFP 2007
Hygienic standards, DIL 2007
Bid proposal management, VDI 2006
Hazardous material training, Westfalia Separator 2006
Sales Training, Salegro 2005
CRM for Advanced Users, GEA Westfalia Separator 2005